



HOLA!
U S A

**2019
Magazine
Media Kit**

Our Rich History: *Celebrity Magazine Pioneers*

¡HOLA! was founded in Barcelona, Spain, in 1944. With an initial print run of 14,000 copies, 20 pages, and a price of 2 pesetas, it reached 50,000 readers. It is credited with creating the celebrity sector in the magazine industry, and being the world's first top magazine in that field.

HELLO! UK was launched in 1988 and has since enjoyed a great reputation for its exclusive content and prestigious coverage of famous faces and royals. The success of both magazines has led to the expansion of the brand across the world and on all media platforms — print, digital and TV.

HOLA! USA launched in 1996 and continues to build the brand's legacy with global exclusives and sophisticated content, available in both English and Spanish, that is tailored for the affluent U.S. Latina audience.

¡HOLA! and HELLO! magazines reach 20 million readers each week in 12 languages and are distributed in 120 countries with a circulation of over 4 million copies around the world. Every second 15 people pick up one of our magazines to enjoy what our founder called *la espuma de la vida* - "the froth of life".



Life is beautiful...

...and **¡HOLA!** and **HELLO!** have been
celebrating it for 75 years

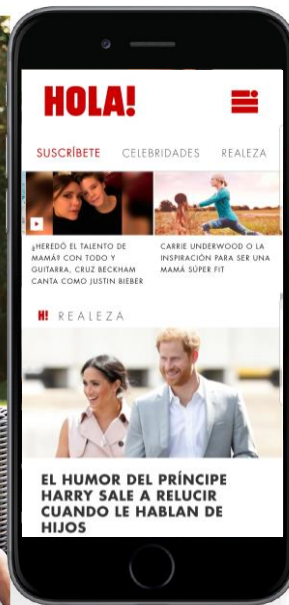


Integrated Powerhouse



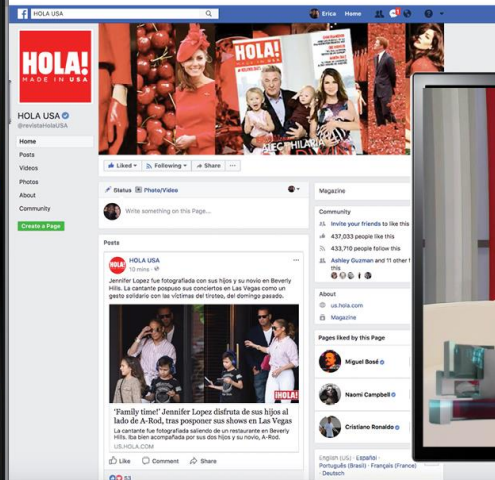
PRINT

2019: 7 Editions
400K Rate Base / AAM Audited
Available To Subscribers In
English & Spanish



HOLA.COM

1.8MM Monthly UVs
82% Female
AVG Age: 32
AVG HHI: \$80K



SOCIAL

Over 2.9 Million
U.S. Based
Followers



iHOLA! TV

Distribution To 1.5 Million
Hispanic HHs
Launched In September 2013
Cable/DIRECTV Access



2019 Editorial Calendar

FEBRUARY / MARCH

Love is in the Air / Valentine's Gift Guide

Issue Close: 01.13.2019

Material Due: 01.16.2019

On-Sale: 02.15.2018

APRIL

Spring Style Trends / Fragrance Special

Issue Close: 02.24.2019

Material Due: 02.28.2019

On-Sale: 03.29.2019

MAY / JUNE

Mother's Day / Summer Beauty Preview

Issue Close: 04.21.2019

Material Due: 04.24.2019

On-Sale: 05.24.2019

AUGUST / SEPTEMBER

Fashion Issue / 75th Anniversary Issue

Issue Close: 07.07.2019

Material Due: 07.11.2019

On-Sale: 08.09.2019

OCTOBER

Beauty Awards

Issue Close: 08.18.2019

Material Due: 08.21.2019

On-Sale: 09.20.2019

NOVEMBER

Cooking & Entertainment

Issue Close: 09.27.2019

Material Due: 10.01.2019

On-Sale: 11.01.2019

DECEMBER

Spectacular Holidays

Issue Close: 11.15.2018

Material Due: 11.19.2019

On-Sale: 12.15.2019

2019

Magazine Rate Card



ADVERTISING RATES

RATEBASE: 400,000
EST. AUDIENCE: 1.8MM
FREQUENCY: 7X

4C BLEED

Full Page	\$77,292
2/3 Page	\$61,862
1/2 Page	\$50,182
1/3 Page	\$34,752
Cover 2	\$88,886
Cover 3	\$85,020
Cover 4	\$92,750

BLACK & WHITE

Full Page	\$57,969
2/3 Page	\$46,432
1/2 Page	\$37,636
1/3 Page	\$27,100

GROSS RATES SHOWN



2019 Magazine Advertising Specifications



	BLEED SIZE (Imperial)	BLEED SIZE (Metric)	NON-BLEED SIZE (Imperial)	NON-BLEED SIZE (Metric)
Full Page	8.25" x 11.125"	209.55mm x 282.575mm	8" x 10.875"	203.2mm x 276.225mm
2 page spread	16.25" x 11.125"	412.75mm x 282.575mm	16" x 10.875"	406.4mm x 276.225mm
1/3 vertical	2.75" x 11.125" with top, bottom, and outside bleed	69.85mm x 282.575mm with top, bottom, and outside bleed	2.625" x 10.875"	66.675mm x 276.225mm
2/3 vertical	5.125" x 11.125" with top, bottom, and outside bleed	130.175mm x 282.575mm with top, bottom, and outside bleed	5" x 10.875"	127mm x 276.225mm
1/2 horizontal	8.125" x 5.375" with top, bottom, and outside bleed	206.375mm x 136.525mm with top, bottom, and outside bleed	8" x 5.25"	203.2mm x 133.35mm
1/2 page spread	16.25" x 5.375" with top, bottom, and outside bleed	412.75mm x 136.525mm with top, bottom, and outside bleed	16" x 5.25"	406.4mm x 133.35mm

GENERAL INFORMATION:

- .125" (3.175mm) bleed at head, face and foot, not on gutter
- Position live image no closer than .25" (6.35mm) from trim
- Print-Ready Ads
- Support Adobe Acrobat PDF X-1A
- Images – CMYK, 300 dpi
- Please convert CMYK Process Color to Pantone
- Four color solids should not exceed SWOP density of 280%
- Embed all fonts and flatten all transparencies
- Rules should be .25 point or thicker
- Do not nest EPS files in other EPS files



Sales Contacts

U.S. HEADQUARTERS

HOLA! USA

60 East 42nd Street, Suite 1555

New York, NY 10165



Sylvia Banderas, VP Publisher	sylvia.banderas@hola.com	New York
Andrea Torres, Integrated Sales Manager	andrea.torre@hola.com	New York
Belen Alvarez, Integrated Sales Manager	belen.alvarez@hola.com	New York
Karen Walker, Midwest Sales Director	kwalkermedia@gmail.com	Chicago
Abbey Register, Southeast Sales Manager	abbey@mandelmediagroup.com	Atlanta
Ingrid Reyes, West Coast Sales Director	ingrid.reyes@hola.com	Los Angeles
Jennifer Sanchez, National Digital Director	jennifer.sanchez@hola.com	New York
Ashley Guzman, Digital Account Manager	ashley.guzman@hola.com	New York

2019 Magazine Advertising Terms & Conditions



The following are certain terms and conditions governing advertising published by ¡HOLA! ("Publisher") in the U.S. print edition of ¡HOLA! Magazine (the "Magazine"), as may be revised by Publisher from time to time. Submission of insertion order for placement of advertising in the Magazine constitutes acceptance of the following terms and conditions. No terms or conditions in any insertion orders, reservation orders, blanket contracts, instructions or documents that conflict with or alter these terms and conditions will be binding on Publisher, unless authorized in writing by a senior executive of Publisher.

Agency commission and payment

1. Publisher may require payment for advertising upon terms determined by Publisher prior to publication of any advertisement.
2. Agency and advertiser are jointly and severally liable for the payment of all invoices arising from placement of advertising in the Magazine and for all costs of collection of late payment.
3. If an account is placed with a collection agency or attorney for collection, all commissions and discounts will be rescinded or become null and void and the full advertising rate shall apply.
4. Agency commission (or equivalent): fifteen percent (15%) of gross advertising space charges, payable only to recognized agents.
5. Invoices are rendered on or about the on-sale date of the Magazine. Payments are due within ten (10) days after the billing date, with the following exceptions. For all advertising not placed through a recognized agent, payments at rate card rates must be received no later than the issue closing date. Prepayment is required if credit is not established prior to ten (10) business days prior to the issue closing date. All payments must be in United States currency.
6. No agency commission is payable, and Publisher will not grant any discounts, on production charges. Any discounts received by advertiser on ad space charges may not be applied to production charges.
7. Advertiser shall pay all international, federal, state and local taxes on the printing of advertising materials and on the sale of ad space.

Cancellation and changes

1. Publisher expressly reserves the right to reject or cancel for any reason at any time any insertion order or advertisement without liability, even if previously acknowledged or accepted.

In the event of cancellation for default in the payment of bills, charges for all advertising published as of the cancellation date shall become immediately due and payable.

2. Advertisers may not cancel orders for, or make changes in, advertising after the issue closing date. Cancellation of orders or changes in advertising to be placed on covers, in positions opposite content pages, and for card inserts will not be accepted after the date thirty (30) days prior to the issue closing date. Cancellation of orders for special advertising units printed in the Magazine, such as booklets and gatefolds, will not be accepted after the date sixty (60) days prior to the issue closing date. In the event Publisher accepts cancellation after any of the foregoing deadlines, such acceptance must be in writing, and such cancellation may be subject to additional charges at Publisher's discretion.
3. The conditions of advertising in the Magazine are subject to change without notice. Publisher will announce ad rate changes thirty (30) days prior to the closing date of the issue in which the new rates take effect. Orders for subsequent issues will be accepted at the then-prevailing rates.

Publisher's liability

1. Publisher is not liable for any failure or delay in printing, publishing, or circulating any copies of the issue of the Magazine in which advertising is placed that is caused by, or arising from, an act of God, accident, fire, strike, terrorism or other occurrence beyond Publisher's control.
2. Publisher is not liable for any failure or delay in publishing in the Magazine any advertisement submitted to it. Publisher does not guarantee positioning of advertisements in the Magazine, is not liable for failure to meet positioning requirements, and is not liable for any error in key numbers. PUBLISHER WILL TREAT ALL POSITION STIPULATIONS ON INSERTION ORDERS AS REQUESTS. Publisher will not consider any objections to positioning of an advertisement later than six (6) months after the on-sale date of the issue in which the advertisement appears.
3. The liability of Publisher for any act, error or omission for which it may be held legally responsible shall not exceed the cost of the ad space affected by the error. In no event shall Publisher be liable for any indirect, consequential, special or incidental damages, including, but not limited to, lost income or Profits.

Miscellaneous

1. Agency and advertiser jointly and severally represent and warrant that each advertisement submitted by it for publication in the Magazine including, but not limited to, those for which Publisher has provided creative services, contains no copy, illustrations, photographs, text or other content or subject matter that violate any law or infringe any right of any party. As part of the consideration and to induce Publisher to publish such advertisement, agency and advertiser jointly and severally shall indemnify and hold harmless Publisher from and against any loss, liability damages and related expenses (including attorneys' fees) (collectively, "Losses") arising from publication of such advertisements in all applicable editions, formats or derivations of the Magazine, including, but not limited to, (a) claims of invasion of privacy, violation of rights of privacy or publicity, trademark infringement, copyright infringement, libel, misrepresentation, false advertising, or any other claims against Publisher (collectively, "Claims", or (b) the failure of such advertisement to be in compliance and conformity with any and all laws, orders, ordinances and statutes of the United States or any of the states or subdivisions thereof.
2. In the event the Publisher provides contest or sweepstakes management services, email design or distribution or other promotional services in connection with advertisements placed in the Magazine, agency and advertiser jointly and severally represent and warrant that any materials, products (including, but not limited to, prizes) or services provided by or on behalf of agency or advertiser will not result in any claim against Publisher. As part of the consideration and to induce Publisher to provide such services, agency and advertiser jointly and severally shall indemnify and hold harmless Publisher from and against any Losses arising from such materials, products or services, including, but not limited to, those arising from any Claims.
3. Publisher's acceptance of an advertisement for publication in the Magazine does not constitute an endorsement of the product or service advertised. No advertiser or agency may use the Magazine's name or logo without Publisher's prior written permission for each such use.
4. The word "advertisement" will be placed above all advertisements that, in Publisher's opinion, resembles editorial matter.

5. All pricing information shall be the confidential information of Publisher, and neither agency nor advertiser may disclose any such information without obtaining Publisher's prior written consent.

6. This agreement shall be governed by and construed in accordance with the laws of the State of New York without regard to its conflicts of laws provisions. Any civil action or proceeding arising out of or related to this agreement shall be brought in the courts of record of the State of New York in New York County or the U.S. District Court for the Southern District of New York. Each advertiser and its agency consents to the jurisdiction of such courts and waives any objection to the laying of venue of any such civil action or proceeding in such courts.

Additional copy and contract regulations

1. For advertising units less than full-page size, insertion orders must specify if advertisement is digest, vertical, square, or horizontal configuration. Insertion orders for all advertising units must state if advertisement carries a coupon.
2. Advertising units of less than 1/3 page size are accepted based on issue availability as determined by Publisher.
3. Requested schedule of issues of ad insertions and size of ad space must accompany all insertion orders. Orders and schedules are accepted for the advertising by brand of product or service only and may not be re-assigned to other products or services or to affiliated companies without the consent of Publisher.
4. Insert lineage contributes to corporate page levels based on the ratio of the open rate of the insert to the open national P4C rate.
5. If a third party either acquires or is acquired by advertiser during the term of an insertion order, any advertising placed by such third party in an issue of the Magazine that closed prior to the date of the acquisition will not contribute to advertiser's earning discounts.

Rebates and short rates

Publisher shall rebate advertiser in ad space credit if advertiser uses more ad space than the quantity of space on which billed ad rates were based. Failure to use all such ad space shall result in higher ad rates. In such event, advertiser will be short-rated and owe Publisher an additional sum based on the difference between the billed rates and higher rates.